

Servqual model for the evaluation of the perceived quality of social program services - FISE in the Puno region

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Abstract— *The purpose of the research is to assess the level of quality perceived by users based on a "SERVQUAL Model" scale of the Social Energy Inclusion Fund (FISE) program implemented by the State in the Puno region. Method: a mixed study was carried out (quantitative - qualitative); of correlational descriptive type, in the Puno region of Peru. The statistical method SPSS v. 22, was used for processing, data processing and scientific tests. The materials used are documentary, electronic and statistical files of the program. Results: the research findings are evidenced in two aspects; First, the values of Alpha Crombach is statistically significant above 0.80, therefore, it means that the components and characteristics (attributes) analyzed allow to evaluate the quality of service offered by the FISE program. On the other hand, the analysis of the information collected through the Servqual questionnaire shows us that the variables that stand out in the user's decision process are reliability, responsiveness, security and empathy. Therefore, the service quality index (ICS) evaluated with the Servqual model is negative, the score reaches (-1.03), which indicates that users expected a better service than that received from the FISE program in the Puno region. Keywords— Quality, components, perception, services and satisfaction.*

I. INTRODUCCIÓN

Social programs, from the point of view of the State, constitute a set of strategies and direct and indirect actions with the population living in poverty and extreme poverty. From this perspective it is known that the user who has been admitted to a particular social program has had to meet certain selection criteria through a mechanism called targeting, this process is evaluated and validated by

SISFOH in the country. However, from the policy of the State, it has also been stated that for the improvement of the quality of goods and services, it is necessary and important to have a knowledge of the perception, positive or negative, that users of the services they receive may have. With an adequate evaluation, it is possible to determine how the State's efforts on the Social Inclusion Fund (FISE) in the Puno region are perceived. Therefore, it is important that social programs approach the measurement of user satisfaction, so that on the basis of this information the quality of service can be improved by the demands, needs and expectations of the population, so that, can help close existing gaps in the sector. This measurement requires the development of instruments that explore in a valid and reliable way those aspects related to quality that, after being analyzed and weighted, will allow making the improvement decisions that are deemed pertinent.

In this regard, some of the aspects of measuring user satisfaction about the quality of service provided by the FISE program correspond to a set of actions that are implemented to meet the initial objectives of the State's energy policy. On the other hand, there is a risk that the quality of the management of goods and services is defined, developed and evaluated only from the point of view of the managers, and even from the government without taking into consideration the point of view of the user assigning him little importance. With the evaluation of the quality of the service, the aim is to contribute to the development of a quality management system for the social program under study. The quality of the service, in general terms, is the result of comparing what the user expects from a service with what he receives. Studies on the efficiency and effectiveness analysis of public expenditure

management at different levels of government have been developed in several directions. First, there are those that analyze the efficiency of government from practical applications, which consider only certain types of public spending. Then there are those studies that analyze the efficiency of the government in quantitative terms, using information on inputs (inputs) of government spending, but not of outputs (outputs). They are also found in the literature, efficiency analysis based on outputs only (Vásquez, E. 2013).

II. THEORETICAL FRAMEWORK

2.1. The Theory of the Factors in the Satisfaction of the User / Client

Of the numerous existing definitions of customer satisfaction (Howard and Sheth, 1969, Hunt, 1977, Oliver, 1981, Churchill and Surprenant, 1982, Kotler and Dubois, 1993), the conception of satisfaction given by Evrard (1993) is adapted to the present study, that is, the client's satisfaction as "a psychological state resulting from a process of buying / going and consumption / use", because it is very general and does not include the reference base with which the client compares his experience of purchase and consumption, which is the subject of controversy among researchers. The satisfaction of the user / client is linked to each specific transaction, unlike the attitude toward a product or service that is general and can exist without there being a personal experience of purchase and consumption (Oliver, 1980, Evrard, 1993 Lewis and Mitchell, 1990). Perceived quality of service is similar to attitude towards a service (Boulding, Kalra, Staelin and Zeithaml, 1993, Cronin and Taylor, 1992, Bitner, 1990, Churchill and Surprenant, 1982), and is not linked to each specific transaction as customer satisfaction, but it is a global or overall assessment of the service (Parasuraman, Zeithaml and Berry, 1994).

Drucker (1990) observed that "quality is not what you put into a service; it's what the user gets from him and what he's willing to pay for." It is understood that users do not buy a service for what the company offers, they do it to feel good or to solve their problems. It also notes that "users buy the benefits expectations that they think the organization will offer them" (p.21.). Cottle (1989) argues that the user, in the case of services, not only assesses the quality with respect to the service produced or the final product, but also the form in which it is supplied or delivered. The quality of services includes these two classifications, since they are part of what consumers expect and receive from a company (expectations and

perceptions). On the other hand, Parasuraman, Zeithaml and Berry (1990) define quality of service as the extent of the discrepancy or difference that exists between the expectations or desires of users and their perceptions.

2.2. Evaluation of the quality of services

It is important to highlight that quality in services is an abstract and evasive concept, object of innumerable studies and investigations. The evaluation of quality in services is closely related to the expectation and satisfaction of the user, constituting the latter in the emotional and personal reaction to the service by the user. The services have their own characteristics such as intangibility, simultaneity and heterogeneity, characteristics that differentiate them from the products; thus, the quality control methods that are applied to the production of goods cannot be applied to obtain the quality of the services. Parasuraman, Zeithaml and Berry (1994), define the quality of service perceived as the global judgment of the client about the excellence or superiority of the service, resulting from the comparison between the expectations of the consumers (what they believe that the service companies must offer) and their perceptions about the results of the service offered. According to Schiffman and Lazar (2001), the SERVQUAL model is a powerful in-depth commercial research technique that allows a quality level measurement of any type of Service Company, allowing to know what expectations customers have and how they appreciate the service. Service, also globally diagnosed the service process object of study. These "gaps" are described as follows:

Gap 1: indicates the discrepancy between the expectations of customers about a specific service and the perceptions or beliefs that managers form about what the consumer expects from that service.

Gap 2: measures the difference between managers' perceptions and specifications or quality standards.

Gap 3: calculates the difference between the specifications or standards of service quality and service provision.

Gap 4: measures the discrepancy between the provision of the service and external communication. All the mentioned deficiencies make that the service provided by the organization does not cover the expectations that the clients had placed in it, producing the service;

Gap 5: which measures the difference between the expected service and the perceived service, determining the level of quality achieved through said magnitude. The way to reduce this difference is by controlling and decreasing all others.

Gap5 = f(Gap 1, Gap 2, Gap 3, Gap 4).

Yanhong and Kaye (1999) develop a longitudinal study with the same objective of the previous study in a course of Civil Engineering and another of Mathematics. However, this work focused on the version of SERVQUAL intended only for the evaluation of teaching characteristics, which are asked by students. Based on the original SERVQUAL model, Oh (1999) exposes a hypothesis to measure the quality of service and user satisfaction, including new measurement variables such as the intention to repurchase and mouth-to-mouth communication, generating a model of its own, which Analyzes by means of structural equations, differentiating from SERVQUAL by not including the measurement of expectations. In the same line there are studies of (Flores, 2003; Inquilla, 2017) using the Servqual model through a Likert scale questionnaire to collect the estimates of the users (student, teachers and non-teaching staff) with respect to the dimensions or academic-administrative quality service attributes offered by universities. In both studies, the inefficiency and treatment of the administrative staff were found among the indicators of greatest dissatisfaction; information about agreements, scholarships and others; the equipment of the classrooms; and the teacher's mastery over the subject he or she dictates.

Salazar Luna, G. (2006), conducted an investigation with the purpose of evaluating the "quality of service received by patients seen in two private clinics in Metropolitan Lima" (whose names we will keep in reserve). The sample population of the study was 30 patients who attended the Dental Clinic A and 30 patients who attended the Dental Clinic B in October 2005. The SERVQUAL scale adapted to the dental field was used to measure the quality of service in the two clinics, through the difference between expectations and satisfaction. In the Dental Clinic A, the dimension of tangible aspects and the dimension of empathy obtained the lowest SERVQUAL scores, while the dimension of reliability and the dimension

of safety obtained the highest scores in the five evaluated dimensions. In the Dental Clinic B, the dimension of security and the dimension of empathy obtained the lowest SERVQUAL scores, while the dimension of tangible aspects and the dimension of reliability obtained the highest scores in the five evaluated dimensions.

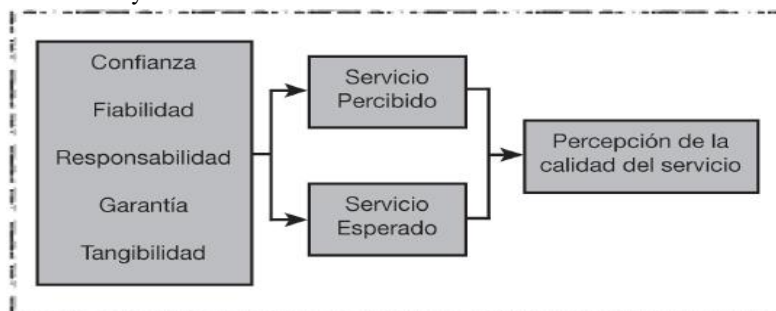
2.3. The SERVQUAL Model and its applicability

The purpose of the SERVQUAL model is to measure the quality of the service from the perspective of the user / client. It consists of two estimates: the analysis of perceptions, of 22 items and the analysis of expectations, also of 22 items. (Parasuraman, Zeithaml, & Berry, 1993). The responses of the users are measured through the Likert scale. The same author, using the data from a trial, improved the descriptive measures such as the means and standard deviations of the SERVQUAL items, as well as the reliability coefficients (alpha coefficients), by means of the scores obtained as a result of the difference between perceptions and expectations for the five proposed dimensions, that is, tangibility, reliability, responsiveness, security and empathy (Feigembaum, AV (1986).) These changes allowed the instrument to be refined and re-examined and confirmed its reliability and validity. once the instrument has been refined, they suggest that the revision of SERVQUAL can be conceptualized in the following way:

$$Q_i^* = \sum_{j=1}^k (P_{ij} - E_{ij}^*)$$

Dónde:

- Q_i^* is the overall perceived quality of the customer i in the "Revised SERVQUAL";
- k is the number of attributes, 22 in this case;
- P_{ij} is the perception of the result of client i with respect to attribute j ;
- E_{ij}^* is the revised expectation of quality of service of the attribute j for the client i .



FiguraN° 01. Modelo SERVQUAL

Fuente: adaptado de Zeithaml, Berry y Parasuraman.

The SERVQUAL scale is a Service Quality Model developed by Parasuraman, et al. (1990) whose purpose is to improve the quality of service offered by an organization. It uses a standard questionnaire that evaluates the quality of service along five dimensions: reliability, responsiveness, security, empathy and tangible elements. It consists of a multiple response scale designed to understand the expectations of customers regarding a service. It allows to evaluate, but it is also an instrument for improvement and comparison with other organizations.

Summary of quality dimensions (Servqual)

CRITERIA	DEFINITIONS
ELEMENTS TANGIBLES	Appearance of physical facilities, equipment, personnel and materials communication systems.
RELIABILITY	Ability to execute the promised service reliably and carefully.
ATTENTION TO THE USER AND SECURITY	Possession of the required skills and knowledge of the execution of the service and absence of danger, risks or doubts.
CAPACITY OF ANSWER	Provision to help customers and provide them with a fast, accessible and easy to contact service.
EMPATHY	Attention consideration, respect, friendliness of the contact staff, make the effort to know the users and their needs, know how to listen.

2.4. Social Energy Inclusion Fund (FISE)

The Social Energy Inclusion Fund (FISE) is created with Law N ° 29852 in April of 2012, with the purpose of bringing less polluting energy to more vulnerable populations throughout the country. At present it has four purposes:

- The massification of natural gas for homes and vehicles.
- The expansion of the energy frontier using renewable energy.
- Promotion for access to LPG (domestic gas balls) in vulnerable urban and rural sectors.
- The compensation mechanism of the residential electricity tariff.

Beneficiaries

The fund is aimed at people who belong to the vulnerable sector of Peru, whether in the rural or rural-urban sector. Each of the three purposes of the FISE will have a specific beneficiary profile. That is, the requirements to receive the benefit in the massification of natural gas can be very different from those established in the expansion of the energy frontier.

Users of the FISE Discount Voucher

It is a discount coupon of 16 soles that is used to buy a domestic gas balloon (LPG) of up to 10 kg with a reduced price. The voucher has a validity period of two (2) months and can only be exchanged in authorized places, can be beneficiaries of the voucher:

- Residential electricity users with average annual consumption less than or equal to 30 KWh and who have LPG cooking.
- Residential electricity users with average annual consumption less than or equal to 30 KWh and who do not have LPG cooking.
- People who are included in strata 1 to 5 of SISFOH and do not have residential electricity service but do have a LPG stove.
- People who are included in strata 1 to 5 of the SISFOH and who do not have residential electricity service or a LPG stove, but have access to LPG consumption facilities.

The requirements to access this benefit

The average monthly consumption calculated on the basis of the last 12 months must be less than or equal to 30 kw.h. and you must have a kitchen with LPG. Register in the list of beneficiaries FISE of the Electrical Distributor, for it you will have to deliver all the requirements that this indicates you in the informative notice. This notice will arrive at your address along with your electricity bill. The documents that you must deliver are the following:

- National Identity Document (DNI).
- An affidavit of possession and use of LPG cooker and balloon, authorizing its verification.
- Present the electricity consumption receipt.
- The list of registered users in the provisional service request. This requirement only applies to provisional and collective supplies.

Form of exchange of the FISE voucher

The user must approach any authorized LPG gas sales agent, who will verify the identification of the beneficiary, as well as the validity of the voucher and that's

it. The beneficiary can take his LPG gas ball of 10 kilos with 16 new soles of discount. To do this, the beneficiary must carry his / her ID and must also sign on the back of the voucher. If you had electricity service you should show your receipt. And if another person must attach a copy of the ID of the beneficiary or present the original DNI.

In the perspective of modernization of the program, a digital FISE voucher is being implemented, it is a code printed on the beneficiary's electricity bill, which represents the traditional Vale FISE. The difference is that the traditional voucher (or physical voucher) was attached to the electricity bill and was exchanged manually. The Digital FISE voucher is printed on the same receipt and exchanged with a text message through a cell phone. This process is applied in the geographical area where the Authorized Agents have fixed or mobile telephony coverage to exchange the FISE Digital Voucher; otherwise, the distribution of FISE Discount Vouchers (physical) will continue, in accordance with current regulations.

Authorized agents

The Authorized Agents are the places where you can make the exchange of the voucher to buy a LPG balloon, you must be in the list of Hydrocarbon Companies, as authorized to sell bottled LPG to the final consumer. Have an agreement signed with the Electric Distribution Company. For beneficiaries who have electricity supply, they should request:

- FISE discount voucher
- DNI (National Identity Document)
- Electricity consumption receipt
- For beneficiaries who do not have electricity, they should request:
- FISE discount voucher

The Authorized agent can exchange the FISE discount voucher to another person who is not the holder and / or beneficiary, but in that case the person making the exchange must attach a copy of the beneficiary's DNI or present the original DNI of said beneficiary. The authorized agent must have a record that, in these cases, allows the name and ID of the beneficiary of the FISE and of the person who represents the exchange or purchase of the gas balloon with the discount voucher to be consigned.

Electric distribution companies

The obligations of the Electric Distributors are to issue the FISE discount voucher in order to distribute it to the FISE Beneficiaries, the Electric Distributors, within the first 20 calendar days of the month, they will present the

FISE liquidations to the Administrator (Osinergmin), adapt their commercial system in order to facilitate the distribution and control of the granting of the FISE Discount Voucher. The referred beneficiaries must deliver to the electricity distribution companies the following:

- The National Identity Document (DNI).
- An affidavit of possession and use of LPG cooker and balloon, authorizing its verification.
- Present the electricity consumption receipt.
- The list of registered users in the provisional service request. This requirement only applies to provisional and collective supplies.
- Electrical distribution companies must verify the accuracy of the information given in the previous number, for which they will carry out confirmatory inspection visits.
- Electric distribution companies must purge their respective database ensuring that duplicities in the benefit are avoided, since the holder of the supply can only receive a FISE discount voucher per month.

III. METHODOLOGY

3.1. Materials.

- Panel data review of the FISE Program
- Review of books, magazines, Internet, among others
- Monitoring reports and annual reports of the FISE program.
- Database of ENAHO / INEI / ENDES, (2015-2017)
- The statistical package SPSS v. 22

3.2. Method.

This research is of a mixed nature (quantitative and qualitative) and has a non - experimental - transversal design of a descriptive - correlational nature, given that the information has been taken in the natural context of the population to then make the pertinent analyzes (Hernández, et al. to 2010). In order to measure the levels of satisfaction of the perceived quality and based on it, the components or factors that are related to the quality of service were determined.

3.3. Procedure and data analysis

The techniques that have been used in the research are: the survey (Likert-type questionnaire), and the data

have been processed in Statistical Software SPSS v. 22. The independent variables are the components and characteristics (attributes) of quality of the services that will be quantified based on the answers obtained from the agents or actors that use the services. In addition to the components of the SERVQUAL Model to measure the perceived quality and the dependent variable is the perceived quality of the services offered by the FISE program, which will also be measured based on the answers given by the users. For the case of the study, a simple random sample was used among the users of the FISE program, taking into account the number of beneficiaries by provinces in the Puno region.

Definition of the study sample

Error range	5.0%
Population size	91720
Confidence level	95%
Value of Z (value of confidence level)	95%
Variance (value to replace in the formula)	1.960

Sample size

$$\frac{N * (\alpha_c * 0,5)^2}{1 + (e^2 * (N - 1))} =$$

α_c = Value of confidence level
 e^2 =Error range
 N=Population size universe

IV. RESULTS

4.1. Socioeconomic, sociodemographic and socio-educational characteristics of the beneficiaries of the FISE program in the Puno region.

The distribution of the user population of the FISE program, according to socioeconomic aspects, behaves as follows: 54.04% are in extreme poverty or the poorest in the region. While 21.09% corresponds to the second quintile, another group of beneficiaries of the FISE program are in the third quintile with 12.00% and finally, the beneficiary group that is in the fourth quintile represents 10.07%, the latter is considered as filtering . To know the distribution of income within the Puno region, we used the Quintiles de Ingresos (ENAH0, 2018) method, which divides the population into four more or less equal groups. The first quintile groups the poorest, that is, those with the least income and the fourth quintile, the ones with the highest income (see Table 01).

The data reveal that in the province of Moho the beneficiaries of the FISE program are poorer, they are located in the first quintile (100%), and in the province of Sandia only 20% of the beneficiaries correspond to the first quintile (poorest) and 40% are located in the fourth quintile. Another important aspect that can be observed is that, in Carabaya province, FISE users are in quintiles I, II and III respectively. In the Puno region, beneficiaries of the FISE program are generally characterized by having both the very poor and the less poor.

Table n ° 01. Quintile of the poverty index of FISE beneficiaries, according to provinces of the Puno region

		More poor	Second quintile	Third quintile	Fourth quintile	
Puno	N°	7	1	2	0	10
	% PROVINCE	70,0%	10,0%	20,0%	0,0%	100,0%
Huancané	N°	17	12	3	2	34
	% PROVINCE	50,0%	35,3%	8,8%	5,9%	100,0%
Azangaro	N°	15	10	4	3	32
	% PROVINCE	46,9%	31,3%	12,5%	9,4%	100,0%
Malgar	N°	11	7	2	1	21
	% PROVINCE	52,4%	33,3%	9,5%	4,8%	100,0%
San Antonio	N°	39	10	7	8	64
de Putina	% PROVINCE	60,9%	15,6%	10,9%	12,5%	100,0%
Sandia	N°	1	1	1	2	5
	% PROVINCE	20,0%	20,0%	20,0%	40,0%	100,0%
Carabaya	N°	11	7	4	0	22
	% PROVINCE	50,0%	31,8%	18,2%	0,0%	100,0%
Chucuito	N°	4	0	2	3	9
	% PROVINCE	44,4%	0,0%	22,2%	33,3%	100,0%
El Collao	N°	30	9	7	9	55

	% PROVINCIA	54,5%	16,4%	12,7%	16,4%	100,0%
Lampa	N°	2	2	0	1	5
	% PROVINCE	40,0%	40,0%	0,0%	20,0%	100,0%
Moho	N°	2	0	0	0	2
	% PROVINCE	100,0%	0,0%	0,0%	0,0%	100,0%
Yunguyo	N°	15	3	2	4	24
	% PROVINCE	62,5%	12,5%	8,3%	16,7%	100,0%
Total	N°	154	62	34	33	283
	% TOTAL REGIÓN	54,4%	21,9%	12,0%	11,7%	100,0%

Source: ENAHO and statistics of the FISE 2018 program

The Social Energy Inclusion Fund (FISE) was created as an Energy Compensation System, which provides security to the system, as well as a scheme of social compensation and universal service for the most vulnerable sectors of the population. Households located in the provinces and districts with the highest level of poverty, according to the latest poverty map published by the INEI.

Table No. 02. Age of the beneficiaries of the program FISE in the Puno region

Age groups	Frequency	Percentage
20 - 30	28	9,9
31 - 40	66	23,3
41 - 50	112	39,6
51 A MÁS	77	27,2
Total	283	100,0

Source: own elaboration of the researcher based on the surveys

The results by age groups show that the beneficiary population of the program is mostly concentrated in the range of 20 - 30 years of age with 9.9%, followed by the age group of 31 - 40 years with 23.03%, in greater percentage the age groups 41 - 50 years of age are located and 27.2% are those that are in the age group of 51 or more. It should be mentioned that in the case of socio-educational information of the user population of the FISE program, the highest percentage are those who have completed initial level or Wawa Wasi with

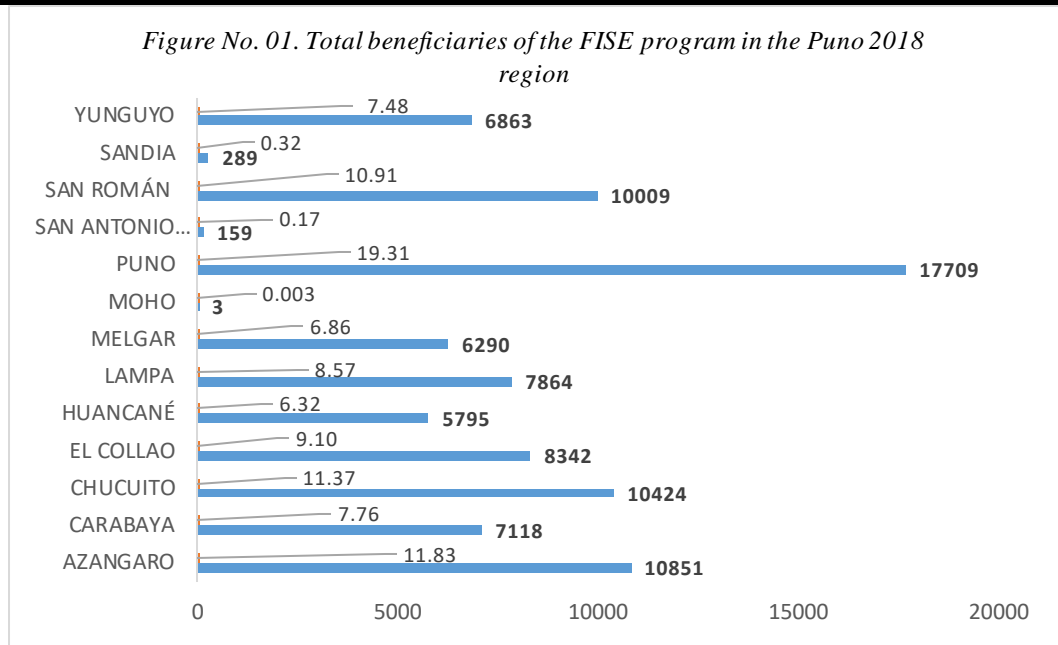
27.9%, another segment of the population have incomplete primary education 26.9%, while 24.4% of the user population have reached the full primary level. Therefore, the population that is in the primary levels is the majority (see table 03).

Table No. 03. Socio-educational information of the beneficiaries of the FISE program.

Level of education reached	N°	%
No level	25	8,8
Initial or Wawa Wasi	79	27,9
Incomplete primary	76	26,9
Complete primary	69	24,4
Incomplete secondary	12	4,2
Completed secondary	17	6,0
Superior non-university incomplete	4	1,4
Superior non-university complete	1	,4
Total	283	100,0

Source: own elaboration of the researcher based on the surveys

According to Figure No. 01, the user population of the FISE program in the Puno region, come mostly from the province of Puno (19.31%) followed by Azangaro, Chucuito and San Román respectively (11.83%, 11.37% and 10.91%), another percentage important users come from the provinces of El Collao, Huanacáné and Yunguyo; however, the provinces that have a small number of beneficiaries are: provinces of Sandía, San Antonio de Putina and Moho respectively.



Source: own elaboration based on statistical data of the FISE 2018 program.

Households located in the regions, provinces and districts with the highest level of poverty, according to the latest poverty map published by the INEI. Level of consumption: Residential users with average monthly consumption equal to or less than 30 kWh / month (12 months) who have a LPG stove. The program to promote the use of LPG (domestic gas) for vulnerable populations encourages the use of less polluting energy resources to replace firewood or dung in order to reduce the impact on the health of these populations. The operation of this program is based on:

- Strategic alliances and coordination with different public and private actors,
- Use of cutting-edge information technology and communications platforms.

The Energy Needs Census made it possible to collect information in a dynamic way and obtain the geographical location through the Global Positioning System (GPS) and upload photographs that allow its validation, by the residents of the designated districts. The FISE is aimed at expanding the energy frontier in the

vulnerable segments of the population that is, bringing energy to localities or population centers that do not have an energy supply, through supplies of hydrocarbons, natural gas, and renewable energies, among others. The final uses in lighting, cooking, heating, cooling and / or productive uses.

4.2. Analysis of components and quality characteristics of the services offered by the FISE Puno region program.

Based on the available information, the corresponding analyzes were carried out in order to identify the level of quality that users attribute to each of the components in the service quality scale. For this, the linear regression analysis was applied, using the dependent variable global quality perceived, calculated with the average of all the items of the scale, and the set of attributes of each of the five service quality dimensions as independent variables. This analysis allows us to recognize to what extent the dependent variable, perceived global quality can be explained by the attributes of the dimensions of the scale.

Table 04. Components and quality characteristics of the services of the FISE Puno region

Components	Expected value		Perceived value		Gap (b-a)
	(a)		(b)		
	Average	Desv. Estand.	Average	Desv. Estand.	
TANGIBILITY	4.12	0.601	3.30	0.476	-0.82
SECURITY	4.33	0.574	2.85	0.428	-1.48
RELIABILITY	4.90	0.505	2.60	0.497	-2.30
ANSWER'S	3.87	0.584	3.09	0.490	-0.78
CAPACITY					
EMPATHY	3.96	0.471	3.03	0.265	-0.93

Source: own elaboration of the researcher based on the 2018 surveys

When analyzing the quality components in the FISE program, presented in Table 04, the differences in the values between the perceived and expected quality in the different components are evidenced: Component tangibility (-0.82), followed by the Safety component (-1.48), while the Reliability component presents a gap of (-2.30); On the other hand, the components that would be better qualifying the services are: the response capacity and empathy (-0.78 and -0.93). Likewise, the highest average in the expected values is located in the Reliability component (4.90), followed by the Security component with a value of (4.33) and the Tangibility component has an average of (4.12). On the other hand, in the perceived values, the component with the highest average is: the Response capacity (3.09), and the component with the lowest average corresponds to the Reliability component (2.60).

4.3. Reliability analysis of quality components

This analysis will allow us to verify its conclusions and estimate an index of reliability of each scale or dimension. The reliability of the attributes of the instrument (quality component or attribute), subject to working conditions or data collection on quality of service, is the probability that it will work correctly ("internal consistency" without failure) during the period of studying time. Thus, reliability is a fundamental aspect of the quality of all types of measuring instruments. For this reason, it is especially interesting to quantify this reliability, so that it is possible to make estimates about the quality of service provided by the FISE program. To determine the reliability of the quality of service measurement instrument, the results of the scoring matrix were subjected to a reliability analysis, calculated through the SPSS v. Program. 22 the

reliability coefficient for political-economic measuring instruments, given that the questionnaire used to collect data is composed of questions or items with several response alternatives with ordinal variables. The calculation of the reliability measurement process was used the Crombach test. From the variances, Cronbach's alpha is calculated as follows:

$$\alpha = \left[\frac{k}{k-1} \right] \left[1 - \frac{\sum_{i=1}^k S_i^2}{S_t^2} \right],$$

Donde:

- S_i^2 is the variance of item i ,
- S_t^2 is the variance of the total values observed and
- k is the number of questions or items.

4.4. Quality measurement procedure

To calculate the Reliability coefficients of the instrument, we proceeded as follows:

- The items that will be subjected to the analysis were selected
- The scores or values obtained for each item allow us to find the mean and then the value of the variance and standard deviation of the items.
- Based on the correlations between the items, the standardized Cronbach's alpha is calculated as follows:

$$\alpha_{est} = \frac{kp}{1 + p(k-1)},$$

Donde:

- k is the number of items

- P is the average of the linear correlations between each of the items (we will have $[k(k-1)] / 2$ pairs of correlations).

The desirable thing to create a reliable scale is that the items are highly correlated with each other. The maximum level of correlation is reached when the items X_1, \dots, X_k are all equal. The Cronbach's alpha is not a statistic to use, so it is not accompanied by any p-value that allows rejecting the hypothesis of reliability in the scale. However, the closer to its maximum value 1, the greater the reliability of the scale. In addition, in certain contexts and by tacit agreement, it is considered that alpha values higher than 0.7 or 0.8 (depending on the source) are sufficient to guarantee the reliability of the scale.

Table No. 05. Reliability analysis of the instrument *SERVQUAL* applied

Servqual	Alfa of Cronbach	Cronbach's alpha based on the typified elements	N of elements
Perceptions about the quality of service	,816	,838	283

Source: own elaboration of the researcher based on survey data

The truth is that the criterion established and indicated by different authors (Oviedo & Campo-Arias, 2005) is that a value of Cronbach's alpha, between 0.70 and 0.90, indicates a good internal consistency for a one-dimensional scale, therefore, it can be argue that the internal validity of the instrument is very good (0.816). Cronbach's alpha appears like this, frequently in the literature, as a simple and reliable way to validate the construct of a scale and as a measure that quantifies the correlation between the items that make up this scale. Authors such as (Gademann, Guhn, & Zumbo, 2012) even report that Cronbach's alpha has been cited in 76% of cases of Social Science articles to demonstrate the validity of the tests.

Hypothesis 1:

The components and characteristics (attributes) of the services that allow validating the evaluation of perceived quality is associated with the tangible elements, security, reliability, response capacity and empathy offered by the FISE social program in the Puno region.

Ho: $F_c \leq F_t$; The components and characteristics (attributes) of the Servqual model do not allow to evaluate the perceived quality of the services offered by the FISE program in the Puno region.

Ha: $F_c > F_t$; The components and characteristics (attributes) of the Servqual model allow to evaluate the perceived quality of the services offered by the FISE program in the Puno region.

According to the results of validity analysis of the measuring instrument, they are very positive and reliable. The values of Alpha Cronbach is statistically significant above 0.80, therefore, it means that the components and characteristics (attributes) analyzed if they allow to evaluate the quality of service offered by the FISE Puno program. Based on these considerations, we can assume that the quality attributes considered in the model are valid at a convergent-type construct level, that is, the items of the Servqual model survey.

Table No. 06. Likert scale to measure the quality perceived by the user.

Likert scale	Meaning	Satisfaction score range
(<i>Servqual</i>)		
1	Very unsatisfied	01 – 20
2	Dissatisfied	21 – 40
3	Neither satisfied, nor dissatisfied	41 – 80
4	Satisfied	81 – 100
5	Very satisfied	101 - 105

Source: own elaboration of the researcher based on data from the 2018 survey

4.5. Analysis of the perceived and expected quality of the user on the services of the FISE program by dimensions

Table No. 07 shows the general satisfaction with the quality of service received by the user in the different Authorized Centers for service or exchange of the FISE program voucher. The range of satisfaction percentage reached (0 - 105 see table 06) on the Likert scale is divided into two values, 96.47% consider "regular" the quality of service received and 3.53% consider it "bad" , which indicates that the average of the score reached according to the Likert scale of the Servqual model is 2.97 as an expected value on average equals 59.04% of the total score (see table 07). When using the model, the behavior of the average of the ratings of expectations is analyzed considering that the users expect to receive a very good

service, the found values were 4.24 as an expected value on average that is equivalent to 84.04% of the total score. Using the data of the survey, the quality index was calculated, using the standards of SERVQUAL items, as well as the reliability coefficients (alpha coefficients mentioned above), by means of the scores obtained as a result of the difference between perceptions (service received) and expectations (expected service) for the five proposed dimensions, that is, tangibility, reliability, responsiveness, user service and security and empathy.

Once this procedure is concluded, the Service Quality Index (ICS) is calculated for each dimension, based on the items that comprise it, for comparison purposes, for which the following formula is used:

$$Q_i^* = \sum_{j=1}^k (P_{ij} - E_{ij}^*)$$

Dónde:

- Q^*i is the overall perceived quality of the customer i in the "Revised SERVQUAL";
- k is the number of attributes, 22 in this case;
- P_{ij} is the perception of the result of client i with respect to attribute j ;
- E^*_{ij} is the revised expectation of quality of service of the attribute j for the client i .

$$ICS_{global} = \sum i IC$$

The interpretation of the result of the index is based on the fact that, if it is a negative number, it indicates that the expectations (expected service) are greater than the perceptions (services received), if the number is positive, it indicates that the users' perceptions are above expectations, which means that the services offered by the program, if it is meeting your expectations with the percentage obtained.

Table No. 07. Perceived and expected level of quality of the services offered by the FISE program in the Puno region.

Values	N	Minimu m	Maximu m	Sum	Half	Standard deviation	Variance
Perceived quality level of the FISE program service	283	2	3	839	2,96	,185	,034
Expected quality level of the FISE program service	283	3	5	1130	3,99	,119	,014

Source: own elaboration of the researcher based on data from the 2018 survey

$$Q^*i = \sum (60 - 83)$$

$$Q^*i = (- 23)$$

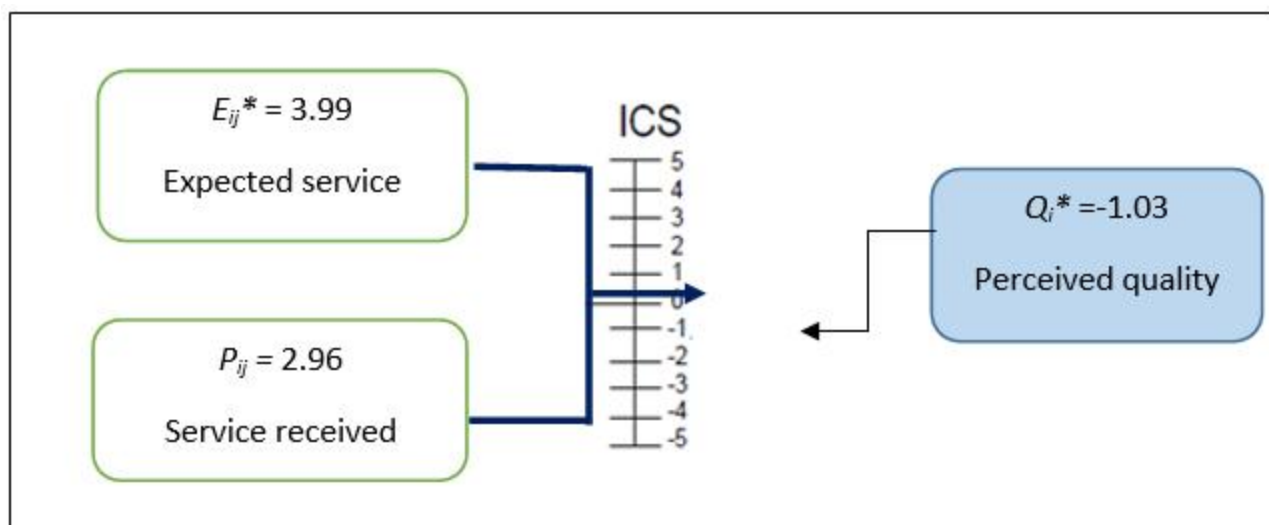


Figure No. 02. Service quality index offered

Source: own elaboration of the researcher based on data from the 2018 survey

The analysis of the information collected through the Servqual questionnaire allows an overview of the service received and the quality of service criteria within the scope of the FISE program. In this regard, it should be noted that users, on the other hand, develop habits of conduct influenced by the need when choosing the service to perform. Regarding the variables that intervene in the decision process of the user, it is important to emphasize the importance that is given to the proximity to their homes. Therefore, the ICS evaluated with the Servqual model is negative, the score reaches (-1.03), which indicates that users expected a better service than what was

received, these results are shown in greater detail (see figure 2).

Regarding the construct of quality of service, we observe how basically the service provision activity is developed from five large dimensions that we have identified as: Tangibility, Security, Reliability, Response Capacity and Empathy. Finally, we identified the need to analyze the items of specific scale that allow a diagnosis of the service provided by agents authorized by the FISE program. Regarding the comparison measurement procedure, it has become clear that it is useful, for this type of services, to measure expectations.

Table No. 08. Index of differences between users' perceptions and expectations about quality services offered by the FISE program.

Quality components	N°	Expected quality		Quality received		Difference ICS-FISE
		Half	Standard deviation	Half	Standard deviation	
TANGIBILITY	283	3,30	,476	4,12	,601	-0.82
SECURITY	283	2,85	,428	4,33	,574	-1.48
RELIABILITY	283	2,60	,497	3,90	,505	-1.30
ANSWERS CAPACITY	283	3,09	,490	3,87	,584	-0.78
EMPATHY	283	3,03	,265	3,96	,471	-0.93

Source: own elaboration of the researcher based on data from the 2018 survey

In this perspective, it is important to consider an analysis of service quality, taking into account each dimension and the indicators that it encompasses. The observation is basically focused on five large dimensions that we have identified as: Tangibility, Reliability, User Attention and Safety, Response Capacity and Empathy.

4.6. Analysis of descriptive statistics of the perceptions and expectations of users

In this part of the research content we describe a set of variables and try to synthesize their characteristics in numerical indexes that adequately represent this set of

characteristics. Therefore, for the analysis basically the techniques that will be exposed will be the measures of central tendency, percentile values, dispersion and distribution. A basic task of data analysis is to obtain a global description of the characteristics of the subjects or processes - objects of the study. This first information will show how the values of the variable are distributed. A set of numerical values will be descriptively summarized for which it is appropriate to resort to measures of central tendency. All these statistics will give a global description of the studied population and will allow to guide the analysis.

Table No. 09. Statistical values descriptive of the perceptions and expectations of the users about the quality services offered by the FISE program.

	VALUES	N	Minimum	Maximum	Sum	Half	Standard deviation	Variance
PERCEPTIONS	TANGIBILITY	283	2	4	935	3,30	,476	,226
	SECURITY	283	2	4	807	2,85	,428	,184
	RELIABILITY	283	2	4	737	2,60	,497	,247
	ANSWER'S CAPACITY	283	2	4	875	3,09	,490	,240
	EMPATHY	283	2	4	857	3,03	,265	,070
	EXPECTATIONS	TANGIBILITY	283	3	5	1166	4,12	,601
SECURITY		283	3	5	1226	4,33	,574	,329
RELIABILITY		283	3	5	1103	3,90	,505	,255
ANSWER'S CAPACITY		283	3	5	1095	3,87	,584	,341
EMPATHY		283	3	5	1121	3,96	,471	,222

Source: own elaboration of the researcher based on data from the 2018 survey

In table N ° 09, we have the results of the standard deviation, it is a measure of dispersion that allows us to evaluate the uncertainty of the data obtained by the sample; that is, it analyzes all those data that are far from our average to determine if our prediction or theory is far from the model that was built with the sample. With the distribution measures we want to know how much the perceptions on the quality of service received by users vary, for which a Likert scale has been used, taking into account the (ordinal) variables that vary their values from minus to more, that is, from very dissatisfied to very satisfied (1 to 5) to establish the level of satisfaction with the service received.

4.7. Analysis of Kendall's Tau_b Test of Hypothesis 2.

The Coefficient of the Tau test of Kendall shows us the degree of association between the independent variables (attributes and / or quality dimensions) with the dependent variable (level of general satisfaction of the user) on the quality of service of the program. The model of the equation is given by the following expression:

$$\tau = (S_a - S_b) / [n(n - 1) / 2]$$

Where:

τ = Statistics of Kendall

n = No. of cases in observed

S_a = Sum of the highest ranges

S_b = Sum of lower ranges

Hypothesis 02:

The level of quality perceived by users about the offer of liquefied gas services that deliver the FISE program, is related to the characteristics of the components and the satisfaction of the service received.

H₀: $F_c \leq F_t$; The perceived quality level of the liquefied gas service offer that is delivered by the FISE program is not associated with the attributes of the quality dimensions for the users.

H_a: $F_c > F_t$; The perceived quality level of the liquefied gas service offered by the FISE program is associated with the attributes of the quality dimensions for the users.

For the set of quality dimensions considered by the Servqual model, n attributes evaluated by m users are taken into account, the τ provides information on the degree of agreement or disagreement between the ranges m granted by the users. However it is appropriate to clarify that the kendall is always a positive value between 0 and 1, that is, if the evaluation of each user n attributes is similar, then the τ is equal to 1, however if there is a total disagreement, then $\tau = 0$.

Table No. 10. Kendall's Tau B test of Hypothesis 2

Test of Tau B of Kendall		NIVEL DE SATISFACCIÓN GENERAL DEL USUARIO (NSGU)	Y = TANGIBILIDAD	Y = SEGURIDAD	Y = CONFIABILIDAD	Y = CAPACIDAD DE RESPUESTA	Y = EMPATÍA
LEVEL OF GENERAL USER SATISFACTION (NSGU)	Coefficient	1,000	,124*	,294**	,234**	,182**	,162**
	Sig. bilateral	.	,036	,000	,000	,001	,006
	N	283	283	283	283	283	283
Y = TANGIBILITY	Coefficient	,124*	1,000	,231**	,319**	,134*	,185**
	Sig. bilateral	,036	.	,000	,000	,020	,002
	N	283	283	283	283	283	283
Y = SECURITY	Coefficient	,294**	,319**	1,000	,121*	,062**	,178**
	Sig. bilateral	,000	,000	.	,039	,278	,001
	N	283	283	283	283	283	349
Y = RELIABILITY	Coefficient	,234**	,231**	,121*	1,000	,201**	,132*
	Sig. bilateral	,000	,000	,002	.	,001	,019
	N	283	283	283	283	283	283
Y = ANSWER'S CAPACITY	Coefficient	,182**	,134*	,062	,201**	1,000	-,049
	Sig. bilateral	,002	,020	,000	,001	.	,393
	N	283	283	283	283	283	283
Y = EMPATHY	Coefficient	,162**	,185**	,132*	,138*	-,049*	1,000
	Sig. bilateral	,006	,030	,024	,019	,343	.
	N	283	283	283	283	283	283

*. The correlation is significant at the 0.05 level (bilateral).

** The correlation is significant at the 0.01 level (bilateral).

In order to establish the exact nature of the relationship, the Kendall Tau_b Coefficient was estimated. The values found in Table 10 can be established that there is a high and positive correlation, with a significance of less than ($p = 0.05$), in all the dimensions treated, this implies then, that as the attributes or components in the proposed dimensions improve, the level of general satisfaction (NSG) on the quality of services delivered by the FISE program in the Puno region will improve. When analyzing the values of Kendall's Tau b coefficients, the following detail is taken for dimensions: As for the attributes or quality components in the "Tangibles" component, the values of τ indicate that there is a high and positive correlation ($\tau = 0.124$ *), with a significance of ($p = 0.036$), which means that as the quality attributes in the dimension of tangible elements improve, the level of general satisfaction of the user improves in the same direction, that is, There is a relationship of agreement between both variables. On the other hand, in the

"Security" component, the value of ($\tau = 0.294$ **) at a level of significance ($p = 0.000$), that is, 29.4% of the improvement in the level of general satisfaction of the user is addressed with the changes in security attributes.

The coefficient value of τ in the component "Reliability" reaches ($\tau = 0.234$ **) and with a significance of ($p = 0.000$), that is, the attributes of this dimension have a direct and positive relationship at a level of 23.4%. While the component "Response Capacity" (willingness and willingness to help users and provide a fast service), reaches a value of ($\tau = 0.182$ **) and with a ($p = 0.002$); This indicates that the level of satisfaction perceived on quality services is significant to explain the quality of the service offered by the program in 18.2% of the variation in satisfaction of the perception of quality is explained by the attribute of the capacity of response, it is necessary to consider that it is a set of transversal data. Finally, the dimension "Empathy" represents a very high and positive association value (0.162 **) and with a ($p = 0.006$).

Therefore, considering the values obtained in the test, it can be concluded that the null hypothesis is rejected and the alternative hypothesis is accepted, that is, the level of quality perceived by users about the services of the FISE program is associated to the attributes and components of the silver quality dimensions in the study.

4.8. Factors or components of perceived and expected quality of the services of the FISE program.

Factor Analysis is a multivariate statistical technique whose main purpose is to synthesize the interrelations observed among a set of variables in a concise and safe way as an aid to the construction of new concepts and theories. To do this, it uses a set of unobservable random variables, which we will call common factors, so that all covariances or correlations are explained by these factors and any portion of the variance unexplained by the common factors is assigned to residual error terms that we will call unique factors or specific. Analyze the structure of the interrelations between a large number of variables, not requiring any distinction between dependent and independent variables. A Factor Analysis makes sense if two conditions are met: Parsimony and Interpretability. The model of the Factorial Analysis is given by X_1, X_2, \dots, X_p the p variables object of analysis that we will suppose in all the following, that are typified.

A possible way of examining the correlation matrix is through *Bartlett's sphericity* test, which contrasts, under the multivariate normality hypothesis, if the correlation matrix of the observed variables, R_p , is identity. If a correlation matrix is the identity it means that the intercorrelations between the variables are zero. If the null hypothesis is confirmed ($H_0: |R_p| = 1$ or $R_p = I$) it means that the variables are not intercorrelated.

Table No. 11. KMO and Bartlett test

Sampling adaptation measure of Kaiser-Meyer-Olkin.		,559
Bartlett's sphericity test	Approximate Chi-square	965,798
	gl	210
	Sig.	,000

Source: own elaboration of the researcher based on the survey

In Table No. 11, we have the inverse of the correlation matrix, KMO (Kaiser-Meyer-Olkin) and the Bartlett test. Bartlett's sphericity test is obtained from a transformation of the determinant of the correlation matrix. The statistic of said test is given by:

$$d_R = - [n - 1 - \frac{1}{6}(2p+5)] \log |R| = - [n - \frac{2p+11}{6}] \sum_{j=1}^p \log(\lambda_j)$$

where n is the number of individuals in the sample and λ_j ($j = 1, \dots, p$) are the eigenvalues of R . Under the null hypothesis this statistic is distributed asymptotically according to a distribution χ^2 with $p(p-1)/2$ degrees of freedom. The Bartlett Test was used to verify if the correlation matrix is an identity matrix, that is, if all the coefficients of the diagonal are equal to the unit and the diagonal ends equal to 0. The results of the test they indicate that the value of χ^2 reaches 965,798 and a degree of significance $p = 0.000$, implies that it is not an identity matrix, so it is possible to perform the factorial analysis with the available information. KMO is an index that takes values between 0 and 1 and is used to compare the magnitudes of the correlation coefficients observed with the magnitudes of the partial correlation coefficients so that the smaller the value, the higher the value of the partial correlation coefficients $r_{ij}(p)$ and, therefore, less desirable is to perform a Factorial Analysis. Kaise, Meyer and Olkin advise that if $KMO \geq 0.75$ the idea of performing a factor analysis is good, if $0.75 > KMO \geq 0.5$ the idea is acceptable and if $KMO < 0.5$ is unacceptable. Therefore, for the investigation it is acceptable to perform the factorial analysis because the value of the Kaiser-Meyer-Olkin sample adaptation measure is 0.559.

Extraction of Factors

As we have already pointed out, the purpose of Factor Analysis is to determine a reduced number of factors that can represent the original variables. Therefore, once it has been determined that the Factor Analysis is an appropriate technique to analyze the data, the appropriate method for extracting the factors should be selected. There are different methods each with their advantages and disadvantages. For the case of the present study, we have proceeded by the principal components method.

The principal components method consists of estimating the factorial scores by means of the standardized scores of the first principal components and the factorial load matrix by means of the correlations of the original variables with said components. That is, of the 21 starting variables, they are 9 factors that are grouped with very high correlation values (see table N ° 12). On the other hand, the individual and cumulative percentages are shown, the proportion of total variance explained by each of the factors, both for the non-rotated solution and for the rotated value reached is 2,728 over the total variability (21 items) of the total of the sample. Therefore, the fifteen (9) factors

included in the analysis are able to explain exactly 65.97% acceptable percentage.
 of the total variability, which can be considered as a very

Table No. 12. Total variance explained

Component	Initial eigenvalues			Sums of removal of loads squared		
	Total	% variance	% accumulated	Total	% variance	% accumulated
1	2,728	12,990	12,990	2,728	12,990	12,990
2	1,998	9,514	22,504	1,998	9,514	22,504
3	1,687	8,035	30,539	1,687	8,035	30,539
4	1,464	6,971	37,510	1,464	6,971	37,510
5	1,377	6,559	44,069	1,377	6,559	44,069
6	1,299	6,187	50,256	1,299	6,187	50,256
7	1,201	5,718	55,974	1,201	5,718	55,974
8	1,071	5,098	61,072	1,071	5,098	61,072
9	1,030	4,904	65,975	1,030	4,904	65,975
10	,925	4,403	70,378			
11	,886	4,219	74,597			
12	,824	3,924	78,521			
13	,706	3,361	81,882			
14	,670	3,192	85,075			
15	,604	2,877	87,952			
16	,555	2,641	90,592			
17	,514	2,449	93,041			
18	,451	2,148	95,189			
19	,385	1,834	97,023			
20	,343	1,631	98,654			
21	,283	1,346	100,000			

Extraction method: analysis of main components.

Source: own elaboration of the researcher based on available data 2018

The commonality is a value obtained in the factorial analysis, for each of the original variables, by adding the squares of the correlations or loads of the retained factors with the variable for which it is calculated and which expresses the proportion of variance of the variable extracted or explained with m factors, where m is the number of factors retained. If m is equal to the total

number of variables, commonality will be equal to 1. In table No. 13, the factor is interpreted according to the variables most correlated with it. Consequently, the factors that have values above 0.70 are those that explain the variability in greater proportion, so the variables that obtain high values would explain the quality of academic and administrative service in the university.

Table No. 13. Analysis of Communalities

Items or variables	Inicial	Extracción
The authorized agents have updated equipment and modern appearance	1,000	,718
The physical infrastructure of the agents authorized by the program is adequate	1,000	,703
Employees of agents authorized by the program have a well-groomed appearance.	1,000	,695
The appearance of the equipment in the agents authorized by the program are in accordance with the services offered	1,000	,625
The employees of the program transmit confidence to their users	1,000	,635
In the program users feel safe in their procedures / negotiations with employees	1,000	,741

In the program the employees are educated and friendly with the users.	1,000	,652
Employees demonstrate equality for all their users	1,000	,632
When the program promises to do something for a certain date, it performs	1,000	,659
When users have problems, program managers show a sincere interest in solving it	1,000	,673
The program that belongs to them offers security and reliability	1,000	,578
The program provides its services in the time it promises to do so.	1,000	,632
The program that you belong to has your information always updated	1,000	,737
Program employees communicate to users when a service will be completed.	1,000	,616
The employees of the program offer a fast service to their users	1,000	,442
The employees of the program are always willing to help users.	1,000	,770
The employees of the program are always willing to answer the questions of the users.	1,000	,752
The employees of the program give their users personalized attention.	1,000	,692
The program has convenient work schedules to serve all its users.	1,000	,549
The employees of the program are interested in knowing the needs of their users.	1,000	,718
Employees of the program prioritize the interests of their users	1,000	,637

Extraction method: analysis of main components.

Source: own elaboration of the researcher based on available data 2018

T test for Hypothesis 3

To these results were applied the Student's T-test, to establish if there are differences between the users' averages between the received service and the expected service and if the test values differ significantly from a known or hypothesized given value. The test calculates descriptive statistics for the contrast variables together with the t test. By default, the SPSS includes the 95% confidence interval for the difference between the mean of the contrast variable and the hypothesized value of the test. Posing the following statistical hypotheses:

- The null hypothesis (Ho): There is no significant difference in users between the service received and the expected service of the FISE program
- The Alternative Hypothesis (Ha): There is a significant difference in the users between the

service received and the expected service of the FISE program

The t-test procedure for a sample contrasts whether the mean of a single variable differs from a specified constate. Thus we can know if a certain sample comes from a population whose true mean is known. This procedure is applied to calculate the significance of the differences obtained by a sample of users of the academic and administrative services of the university, to compare the means of the received service in contrast to the expected service. The obtained result shows that the average of the service received by the users of the FISE program is significantly lower than the average of the expected service, since $p = 0.000$, since the average obtained is 2.96 and the expected average 3.99.

Table No. 14. Statistics for a sample

VARIABLES	N	Halp	Typical deviation	Typical error of the average
General perception of the service received	283	2.96	,185	,011
General expectation of expected service	283	3.99	,119	,007

Source: own elaboration of the researcher based on the surveys

Observing the results we can affirm that discriminant validity exists, reason why it is ratified that the obtained values are valid in the previous tests. Therefore, the values of P are less than 0.05 ($p = 0.000$), which shows that there are significant differences. That is, users think or perceive that the services provided by the program are lower than expected, therefore, it is of low quality.

Table No. 15. "T" test for a sample

	Test value = 0					
	t	gl	Sig. (bilateral)	Difference of means	95% Confidence interval for the difference Lower Higher	
General perception of the service received	269,653	282	,000	2,965	2,94	2,99
General expectation of expected service	565,000	282	,000	3,993	3,98	4,01

Source: own elaboration of the researcher based on the surveys

4.9. Multiple Linear Regression Analysis of the hypothesis test

In order to determine the factors associated with the perceived quality of users about quality service, the following statistical hypothesis has been formulated:

Hypothesis 03:

The conditioning factors of the quality of services perceived by users are related to tangible attributes, reliability, security, responsiveness and empathy. Therefore, there is a direct and significant association between the factors included in the model with the quality perceived by the users of the FISE program.

Ho: $F_c \leq F_t$; Factors such as tangible attributes, reliability, security, responsiveness and empathy are not determinants of the quality of service perceived by users of the FISE program.

Hi: $F_c > F_t$; Factors such as tangible attributes, reliability, security, responsiveness and empathy are conditioning factors in the quality of service perceived by users of the FISE program.

Table No. 16. Summary of the multiple linear regression model

Model	R	R square	Typical		Change statistics					
			R squared corrected	error of the estimate	Change in R square	Change in F	gl1	gl2	Significance Change in F	Durbin-Watson
1	,546 ^a	,657	,741	,171	,657	614,651	5	267	,000	1,670

To. Predictors: (Constant), AVERAGE COMPONENT AVERAGE, COMPONENT AVERAGE RESPONSE CAPACITY, AVERAGE COMPONENT SECURITY, COMPONENT AVERAGE RELIABILITY, AVERAGE COMPONENT TANGIBILITY

b. Dependent variable: General level of satisfaction of the service

Source: own elaboration of the researcher based on available data 2018

The aforementioned factors turn out to be conditioning factors to explain the quality of the FISE program service at a value of ($F = 0.000$); On the other hand, the coefficient of determination is ($R^2 0.657$), which implies that the variation in the quality of service is determined by the attributes considered. The value of the Durbin-Watson statistic measures the degree of autocorrelation between the residue corresponding to each observation and the previous one. If its value is close to 2, then the residuals are uncorrelated, if it approaches 5, they will be negatively auto correlated and if their value is close to 0 they will be positively auto correlated. In our case, it

takes the value 1,670, close to 2 which indicates the impropriety of the waste.

V. DISCUSSION

The theory of the two factors in customer satisfaction argues that some dimensions of the products or services are related to customer satisfaction, and very different ones are related to customer dissatisfaction. Swan and Combs (1976), Maddox (1981), Bitner, Booms and Tetreault (1990), and Silvestro and Johnston (1990) study the theory of the two factors in the field of customer satisfaction. In Swan and Combs (1976) and Maddox

(1981), which are researches that only study products, the classification of some of their aspects in instrumental dimensions is linked to dissatisfaction, and symbolic dimensions, linked to satisfaction, pose a certain ambiguity, which makes the results obtained depend on the way in which it is resolved. Bitner, Booms and Tetreault (1990) and Silvestro and Johnston (1990), directly analyze the relationship of services with customer satisfaction and dissatisfaction, without previously classifying them in instrumental or symbolic dimensions.

Bitner, Booms and Tetreault (1990), in this study there are statistically significant relationships between the type of incident and the groups and categories, which include the aforementioned behaviors and events. Silvestro and Johnston (1990) does not validate the hypothesis that there are two different types of quality factors, hygienic and growth, proposing a new approach that supports the existence of 3 types of quality factors: hygienic factors (they are factors that are expected by the client, in which a failure in its provision will cause dissatisfaction to the client), growth factors (whose performance will lead to satisfaction in the client, and in which a failure in its provision will not necessarily cause dissatisfaction) and double factors Matsumoto threshold, (2014); Soliz, (2017), factors that are expected by the customer, in which a failure in their performance will cause dissatisfaction, and whose performance above a certain level will lead to customer satisfaction.

The application of the model is based on the evaluation of the direct user and allows us to know what dimensions compose the perceived quality according to the users (Rivera, 2015), since this is a multidimensional concept, according to the authors as (Parasuraman, 1988; Zeithalm, 1988; Teas, 1993; Cronin and Taylor 1994; Inquilla, 2017). And also, it explains the index of perceived quality in each evaluated dimension, that is, the degree to which each of these dimensions is related to the global level of quality perceived by the user (Parasuraman, 1988). But, in addition, the Servqual scale also explains the relationship between perceived quality and the level of overall satisfaction resulting from the service experience provided by the FISE program, which is important because satisfaction constitutes the mediating element between quality and quality. user loyalty (Oliver, 1993; Cabello, E. & Chirinos, J. (2012). The studies conducted by El-Khawas, (1998), Sanyal, (1995), Middlehurst and Woodhouse, (1995) and Lenn (1994).), consider that the factors that condition quality vary from one country to another, however what these authors agree that some

aspects associated with continuous improvement, the introduction of competition elements, the logic of the market in the sector and the need to respond to the requirements of globalization are common in the world.

VI CONCLUSIONS

The quality of service is what the user says from his perception, which is defined at the end of the delivery of the service. Consequently, the scale adapted to the Servqual model shows us an alpha Cronbach higher than 0.7, which indicates that both the instrument and its attributes are reliable and consistent to measure the quality of the service offered by the FISE program in the Puno region. Therefore, users associate the service quality of the program with five dimensions: tangible elements, reliability, user attention and security, responsiveness and empathy.

The overall quality level perceived by users is below the expected average according to the Servqual scale, that is, the user population is "moderately satisfied". Overall, the quality gaps revealed a need for improvement in the quality of the service in general and specified the areas with the greatest need for improvement, providing a reference to evaluate the results of the improvements that are implemented in the future and to measure the quality of service. The obtained result shows that the average of the service received by the users of the FISE program is significantly lower than the average of the expected service, since $p = 0.000$, since the average obtained is 2.96 and the expected average 3.99.

The factors considered in the study turn out to be conditioning factors to explain the quality of the service to the user at a value of ($F = 0.000$); On the other hand, the coefficient of determination is ($R^2 0.657$), which implies that the variation in the quality of service is determined by the factors mentioned above; that is to say, the factors of quality of the services are conditioned to the tangible elements, reliability, attention to the user and security, responsiveness and empathy.

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